



## AFVENTURES OPEN TOPIC - AWARD DECISIONS

### SELECTABLE, NOT FUNDED

#### OUR COMPANY RECEIVED A NOTIFICATION LETTER STATING OUR PROPOSAL WAS “SELECTABLE, NOT FUNDED.” WHAT DOES THIS MEAN?

Proposals are evaluated in accordance with the evaluation criteria published in the solicitations. Evaluations establish those proposals with technical merit, i.e., “Selectable,” and are then considered in accordance with importance to agency programs. This results in a prioritized ranking of all Selectable proposals. Funded proposals are categorized as “Selectable, Funded,” while the remaining Selectable proposals are categorized as “Selectable, Not Funded.”

**Note:** AFWERX Open Topic SBIR/STTR solicitations are very competitive. Approximately 20% of submitted proposals are selected and awarded per Open Topic.

#### WHAT ARE MY OPTIONS AFTER A “SELECTABLE, NOT FUNDED” AWARD DECISION?

Offerors will receive a notification letter for each proposal submission. Given the large volume of Open Topic proposal submissions and the fact that “Selectable, Not Funded” proposals are determined to have technical merit, **“Selectable, Not Funded” proposals are not eligible for feedback per the solicitation.** Proposal and evaluation information is controlled in accordance with legal and source selection statute and regulation.

Companies may also **re-submit proposals under future solicitations with an Open Direct to Phase II (D2P2) Topic.** D2P2 proposals require details of a “Phase I-like” feasibility study which cannot be predominantly based on previous SBIR/STTR-funded efforts. Companies should carefully read and follow the current solicitation, as requirements are subject to change between cycles.

#### I FOUND A DOD ORGANIZATION INTERESTED IN AWARDING OUR PROPOSAL! WHAT SHOULD I DO?

**(Phase II Proposal)** – Have the organization contact the Air Force SBIR/STTR Help Desk, [usaf.team@afsbirsttr.us](mailto:usaf.team@afsbirsttr.us), to start the process. Organizations must formally request a proposal transfer, which requires AFWERX concurrence. If concurrence is given, AFWERX Finance, Contracting, and Administration will transfer the pertinent documents enabling the DoD organization to execute the award.

#### RESOURCES

<https://www.afsbirsttr.af.mil/FAQs/>

<https://www.afwerx.com>

<https://rt.cto.mil/rtl-small-business-resources/sbir-sttr/>